

ANGEL CENTRE
CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1 APRIL 2011 TO 31 DECEMBER 2011

| CUMULATIVE TRADING STATEMENT | | | |
|-------------------------------------|--|-------------------------------------|------------------------------------|
| | REVISED BUDGET 01.04.11-31.03.12 | PROFILE 01.04.11-31.12.11 | ACTUAL 01.04.11-31.12.11 |
| TOTAL EXPENDITURE | 1,000,100 | 742,975 | 727,752 |
| TOTAL INCOME | (671,750) | (501,060) | (515,380) |
| DEFICIT/(SURPLUS) | 328,350 | 241,915 | 212,372 |

| KEY PERFORMANCE INDICATORS | | | | | | |
|-----------------------------------|-----|---------------------|----------------------|---------------------|---------------------|----------------------|
| | | INCOME | | | USAGE | |
| | | 11-12 ACTUAL | 11-12 PROFILE | 10-11 ACTUAL | 11-12 ACTUAL | 11-12 PROFILE |
| LIFESTYLES | (1) | 236,368 | 227,150 | 231,932 | 21,085 | 20,263 |
| COACHING | (2) | 33,038 | 36,550 | 28,666 | 7,120 | 7,877 |
| EXERCISE CLASSES | | 23,710 | 23,990 | 21,552 | 10,445 | 10,568 |
| DANCE STUDIO HIRE | | 18,975 | 16,600 | 17,684 | 1,190 | 1,041 |
| SPORTS HALL | | 63,881 | 60,850 | 57,263 | 8,296 | 7,903 |
| MEDWAY HALL HIRE | | 32,144 | 34,410 | 29,807 | 15,913 | 17,035 |
| MEETING ROOM HIRE | | 45,103 | 45,820 | 50,881 | 5,680 | 5,771 |
| SCHOOLS | | 98 | 210 | 1,065 | 92 | 198 |
| ANNUAL MEMBERSHIP | (3) | 6,576 | 6,020 | 3,795 | 261 | 239 |
| CRECHE | | 7,244 | 7,720 | 6,245 | 1,592 | 1,697 |
| OTHER | | 48,243 | 41,740 | 56,898 | - | - |
| TOTAL | | 515,380 | 501,060 | 505,788 | 71,675 | 72,591 |

(1) Includes Fitness Room income accrued from 10-11 and to 12-13

(2) Includes course income accrued from 10-11

(3) Includes membership income accrued from 10-11 and to 12-13

